



NEW LICENSEE COST ESTIMATES

Pre-License Course – 30 Hours

To complete a pre-license program from an accredited school and receive a completion certificate, we recommend either of the following options:

- Career Education Systems (CES) – Offices in Kansas City with day and evening class available or an online class option. Materials are included. <https://careereducationsystems.com/>
Enrollment fee: \$250
- KAR – Kansas Principles of Real Estate online course – online only.
<https://onlineed.com/catalog/1077/Kansas-Principles-Real-Estate>
Enrollment fee: \$235

State of Kansas Salesperson Examination Fee

Exam Fee: \$82

30 Hour Kansas Practice Course

To complete a 30-hour practice course, we recommend either of the following options:

- In-person practice course through CES. Materials are included. Enrollment Fee: \$200
- Online practice course through KAR. Enrollment Fee: \$160

License Application Fee & License Fee (Paid to KREC when activating license)

Kansas Real Estate Commission License Fee: \$140

Background Check Fee (Paid to KREC at time of application)

Payment: Cashier's check or money order payable to KREC | Cost: \$60.00

Annual Professional Association Dues & Semi Annual MLS Dues (Paid to LBOR)

Cost of dues: \$710.00 – prorated to join date

One-time Association Application Fees (Paid to LBOR)

License Fee: \$530 (\$150 LBOR, \$180 KAR, \$200 LMLS)

Sentrilock Lockbox Key Lease (Paid to LBOR)

Cost: \$160 (prorated quarterly)

Lock Box eKey Activation Fee

One-time fee \$25

Estimated Cost: \$2097

Prices subject to change and prorations

NOTE: *There are additional startup costs beyond licensing and membership. Brokerages handle these differently. We will discuss specifics related to Stephens Real Estate as part of the interview process.*

stephensre.com

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