



## ABOUT STEPHENS REAL ESTATE

Since 1978, Stephens Real Estate has proudly served Lawrence and the surrounding communities. We've never lost sight of the values that led to our success. We are still independent, still full-service, and still linked to the community through roots that run decades deep. We continue to innovate and educate to make sure every client enjoys the highest level of personalized service from agents who are the best in the business. The Stephens team delivers unparalleled service and creative options every time.

People are our most important asset, and we're fortunate to have a lot of a talented and knowledgeable people working at Stephens. We empower our agents with the tools, technology, and resources to help clients successfully buy or sell their home. Our agents are strategic thinkers who value strong relationships and taking care of clients and friends. It's a formula that helps our agents be the best in the business.

Firmly entrenched in the communities of Douglas County, we respect our independence, but know full well that our success is a direct result of our dependence on the great people we serve. That's why we are honored to give back to the community and encourage all who live here to do the same.

At Stephens, we know real estate, we know Douglas County, and we know how to deliver a better real estate experience every time for our clients.

*We are committed to delivering all of our clients with the absolute best experience during their real estate transaction. That means we do it all, from listing to closing and everything in between.*

- 1978** Bob Stephens opens Stephens Real Estate. The original office in the old Douglas County Bank building on Kentucky Street with 28 sales associates, and a small support staff.
- 1979** Stephens moves to 2701 W. 6th Street – its home for over 40 years.
- 1983** Doug Stephens, Bob's son, joins Stephens as a salesperson, then becomes President in 1997.
- 1986** Mark Buhler joins Stephens, then becomes a co-owner in 1988.
- 1997** Stephens opens Baldwin City branch.
- 2013** Pat McCandless (at Stephens since 2007) and Chris Earl (at Stephens since 2000) purchase the company from the Stephens family.
- 2018** Oliver Minnis (at Stephens since 2005) joins the ownership group.
- 2021** Pat McCandless retires.
- 2021** Chris Earl and Oliver Minnis move Stephens to 600 Lawrence Avenue.